

**SHUSHANIK HAKOBYAN**shakobyan@imf.org | <http://shakobyan.weebly.com>**CURRENT POSITION**


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Economist, Strategy, Policy and Review Department, IMF	2017-present
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**EMPLOYMENT HISTORY**


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Assistant Professor, Fordham University, Department of Economics	2013-2017
Visiting Assistant Professor, Georgetown University, SFS	2015-2016
Visiting Assistant Professor, Middlebury College, Department of Economics	2011-2013
<i>Short-Term Consultant</i> , The World Bank Group, Washington, D.C.	2005-2016

**EDUCATION**


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Ph.D. Economics, University of Virginia	2011
M.A. Economics, University of Virginia	2007
M.A. International Relations, Johns Hopkins University SAIS	2005
B.A. Economics, Yerevan State University of Economics, Armenia	2001

**PUBLICATIONS**


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“GSP Expiration and Declining Exports from Developing Countries,” *Canadian Journal of Economics*, forthcoming.

“EU–Fatty Alcohols (Indonesia): Corporate Structure, Transfer Pricing, and Dumping,” with Joel Trachtman, *World Trade Review* 18(2), April 2019.

“Do Anti-dumping Duties Still Matter? The Curious Case of Aluminum Foil,” *World Trade Review* 17(4), October 2018

“Comparative Advantage and Labor Demand,” with Daniel Lederman. In *When Growth is Not Enough: Explaining the Rigidity of Poverty and Inequality in the Dominican Republic*, eds. Francisco Carneiro and Sophie Sirtaine, Washington, DC: World Bank Group, 2017

“Export Competitiveness of Developing Countries and U.S. Trade Policy,” *The World Economy*, 40(7), 2017

“Looking for Local Labor Market Effects of NAFTA,” with John McLaren. *The Review of Economics and Statistics* 98(4), October 2016

“Accounting for Underutilization of Trade Preference Programs: U.S. Generalized System of Preferences,” *Canadian Journal of Economics* 48(2), 2015 (lead article)

“The U.S. Generalized System of Preferences in Principle and Practice,” with Emily Blanchard. *The World Economy* 38(3), 2015 (lead article)

**WORKING PAPERS AND WORK IN PROGRESS**


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“Factor Endowments, Technology, Capital Mobility and the Sources of Comparative Advantage in Manufacturing,” with Daniel Lederman, World Bank Policy Research Working Paper 7777, August 2016. *Revise & resubmit.*

“NAFTA and the Wages of Married Women,” with John McLaren, NBER Working Paper No. 24424, March 2018.

“Local-Labor-Market Effects of NAFTA: The Other Shoe Drops,” with John McLaren, Feb 2018

“Anti-Dumping Duties and WTO Trade Disputes,” with Anthoula Vasiliou, May 2016

- “The Determinants of Tariff Phase Outs in US Bilateral Free Trade Agreements,”  
with Tristan Kohl and James Lake
- “The Transition to Self Employment: The Role of Trade Shocks and Tax Cuts,”  
with David Joulfaian, October 2012
- “Trade and Self-Employment,” August 2009, mimeo, University of Virginia

## **PRESENTATIONS**

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- 2019: American University, IMF
- 2018: American Economic Association annual meeting [discussant] (Philadelphia, PA), NBER Trade and Geography Conference, 2nd IZA Workshop on Gender and Family Economics (Barnard College), Midwest International Trade Conference (Drexel University), WTO Case Law of 2017 Conference (European University Institute), Wesleyan University
- 2017: American Economic Association annual meeting (Chicago, IL), US International Trade Commission, Georgetown Center for Economic Research Biennial Conference, NBER Conference on Trade and Labor Markets, XV Annual ELSNIT Conference (London)
- 2016: Eastern Economic Association annual meeting (Washington, DC), 3rd InsTED Workshop (Indiana University), Southern Economic Association annual meeting (Washington, DC)
- 2015: American University, Manhattan College, Canadian Economic Association annual meeting (Ryerson University)
- 2014: Fordham University, Canadian Economic Association annual meeting (Simon Fraser University), 2nd InsTED Workshop “Advances in the Theory and Empirics of Institutions, Trade and Economic Development” (University of Oregon), The National Economists Club (Washington, DC), Midwest International Trade Conference (University of Kansas), US International Trade Commission
- 2013: Drexel University, College of William and Mary, Stonehill College, Fordham University, Midwest International Economic Development Conference (Madison, WI), Canadian Economic Association annual meeting (HEC Montreal), Syracuse University, NEUDC 2013 (Harvard University)
- 2012: Yale-Princeton Conference on Empirical Strategies in International Political Economy [invited] (Princeton, NJ), NEUDC 2012 [discussant] (Dartmouth College)
- 2011: Middlebury College, 2011 Huskey Research Exhibition (University of Virginia), Tax Economists Forum (Washington, DC), NBER International Trade and Investment Program Meeting (Cambridge, MA), Canadian Economic Association annual meeting (University of Ottawa), ILO Globalization and Labor Market Outcomes Workshop (Geneva), Conference on Development Economics and Policy (Berlin), Central Bank of Armenia, Armenian Economic Association annual meeting (Yerevan, Armenia), NEUDC 2011 (Yale University), Southern Economic Association annual meeting (Washington, DC)
- 2010: University of Virginia, US International Trade Commission

**TEACHING**

**Fordham University:** International Economic Policy (Fall 2013, Fall 2014, Spring 2015, Fall 2016), International Trade (MA level; Spring 2015), Introductory Macroeconomics (Fall 2016)

**Georgetown University:** International Trade (MA level; Fall 2015), International Finance (Spring 2016)

**Middlebury College:** International Economics: A Policy Approach, International Trade (senior seminar), Introductory Macroeconomics, Fall 2011 - Spring 2013

**University of Virginia:** Principles of Microeconomics, Spring 2009 (Instructor); International Trade, Principles of Economics, 2005-2008 (Teaching Assistant)

**Johns Hopkins University, SAIS:** Macroeconomic Theory, Economic Development, Trade Policy in Developing Countries, 2004-2007 (Teaching Assistant)

**FELLOWSHIPS AND AWARDS**

SFS Faculty Research Grant	2016
Upjohn Institute Early Career Research Award	2015
German Economic Association Travel Grant	2011
Robert J. Huskey Travel Fellowship, University of Virginia	2011
Second Place, Social and Behavioral Sciences Session, Huskey Research Exhibition	2011
Predocctoral Fellowship, Bankard Fund for Political Economy, University of Virginia	2010-2011
Mastercard Fellowship in Economics, University of Virginia	2008-2010
Outstanding Graduate Teaching Assistant Award, University of Virginia	2008-2009
DuPont Fellowship, University of Virginia	2007-2008
Seven Society Graduate Fellowship for Superb Teaching, Semi-finalist	2007
Teaching Assistantship & Tuition Scholarship, University of Virginia	2005-2008
Edmund S. Muskie Graduate Fellowship	2003-2005

**PROFESSIONAL ACTIVITIES**

Reviewer:	<i>Economic Journal, Canadian Journal of Economics, Economic Inquiry, International Economic Review, Review of International Economics, The World Economy, Review of World Economics, Economics &amp; Politics, China Economic Review, World Trade Review, International Economics and Economic Policy, IZA Journal of Migration, Economica</i>
Member:	<i>American Economic Association, Canadian Economic Association, AEA-CSWEP, Society of Government Economists, InsTED Network</i>
Organizer:	<i>First International Politics &amp; Economics Symposium (Middlebury College), Armenian Economic Association annual meetings 2011-2017</i>
University service:	<i>CSWEP Liaison (Fordham University), Faculty Research Grant Reviewer, Academic Advising of Undergraduates, Undergraduate Research Faculty Mentor, Honors Thesis Advisor, 2012-2014</i>
PhD Advising:	<i>[External Reader] Woubet Kassa (2019)</i>
Other:	<i>Unpaid Special Sworn Employee of the Census Bureau</i>